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Synergy Resources' customers leverage NETAAC grants to fund competitive initiatives

Federal program aimed at aiding U.S. manufacturers impacted by imports

Bay Shore, New York - Synergy Resources, www.synergyresources.net, provider of Enterprise Resource Planning (ERP) software solutions and services, announced that customers are taking advantage of cost-shared assistance from the federal New England Trade Adjustment Assistance Center, Inc. (NETAAC) to help fund critical initiatives that make them more competitive against imports. Lampin Corporation (www.lampin.com) was recently approved for a \$150,000 cost-sharing NETAAC grant to implement VISUAL Lean Scheduling at its Uxbridge, MA facility; and to underwrite participation in a marketing/sales training program. The precision machine shop is one of 65 currently funded, active NETAAC projects.

"We're looking to start the VISUAL Lean Scheduling project first quarter of next year," says Robin LeClaire, Lampin office manager. "This is something we've wanted to do for a long time. It will help in how we schedule work and to improve overall production of our shop. In this economy, NETAAC is enabling us to undertake projects that we wouldn't have been able to do otherwise."

Depending on the project scope, NETAAC grants underwrite 50 percent to 75 percent of costs of manufacturing process technology and labor productivity improvement programs. NETAAC is one of eleven Trade Adjustment Assistance Centers funded by the U.S. Department of Commerce that are in operation in various regions across the country. According to NETAAC, participating companies typically average 45 percent growth in productivity within two years of completing the program.

"To qualify, you have to show a 5 percent decline in sales and employment due to imports," says Kerri Powers, client development manager at NETAAC's Lowell, MA-based headquarters. "Once clients are approved, they have 3 to 5 years to use the funds." New England manufacturers can apply to the program without cost.

"NETAAC is a fantastic program for our customers, one that is ideal for small-and medium-sized manufacturers who might not otherwise be able to fund critical competitive improvement

initiatives,” says Mark Lilly, Co-owner of Synergy Resources, LLC. “Lampin is our most recent VISUAL customer to be approved for funding under the program.”

About Synergy Resources, LLC

Synergy Resources provides leading edge enterprise resources planning (ERP) software solutions and services to manufacturing and distribution companies who are looking to increase profitability and improve their operational performance. As a certified Infor Channel Partner, Synergy Resources has focused exclusively on selling and supporting Infor ERP VISUAL since 1992 and now has over 500 customers. With a staff of over 50 people based throughout the Northeast, Synergy Resources has the depth and breadth of knowledge and the expansive geographical reach to guide our customers through successful implementations that enhance productivity and increase profitability. More information at: www.synergyresources.net

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